

**Start your Tech
Sales Career
Today!**



About Us

Earn a starting salary of \$70,000 as a Tech Sales Professional. Since 2003, we have provided government-funded training and placement to college graduates to get them into fast-growing, high-paying jobs. Since 2003, we have trained and placed 5000 IT professionals..

▲ How you will learn

- 🖥 100% online learning.
- 👤 Live instructor-led online class.
Learn by doing.
Hands-on role playing exercises.

▲ Prerequisites

- 🎓 Min. AA degree in any major.
- 🔗 Basic computer skills. No coding skills needed.
- 📄 You need to pass analytical skills test.

▲ Program Features

- 🕒 160 hrs in length.
Six weeks to complete.
- 🕒 Convenient schedules.
- 👤 Mentorship included.
- 📁 Portfolio prep and interview skills.

▲ What you will learn to do

- Use selling skills and tech know-how to sell a product.
- Prospect for new clients on LinkedIn and other sites.
- Conduct discovery meetings to understand client needs.
- Demonstrate the product's capabilities & close sales.
- Use Sales Automation Tools to keep track of customers.
- Deep technical knowledge not required to be successful.

▲ Let us help you grow

- Resume preparation and Interviewing skills.
- Mentorship from working Tech Sales Pros.
- Get promoted as Account Executive or Sales Manager.
- Learn online while keeping your current job.
- You are entering a career. Not just another job.

Take the first step today!

Fill out the form at procareer.org/techsales or call us at 562-698-8301.